

Stealth BioTherapeutics is an innovative biopharmaceutical company committed to bringing patients mitochondrial targeted therapies to treat both common and rare diseases. Driven by a desire to help patients with unmet treatment needs, our team collaborates with well-recognized institutions, physicians and scientists to develop the next generation of therapies focusing on mitochondrial dysfunction in many diseases.

Job Title: Managed Care Scientific Liaison (MCSL)

Territory: U.S. East

Position Summary:

The Managed Care Scientific Liaison position is a key member of our newly forming field-based team that supports Stealth's Medical Affairs & Clinical Development strategic priorities related to the managed markets segment. Reporting to our Director, Medical Science Liaisons, this position serves as intermediary to medical managed care decision makers, and is responsible for building and maintaining professional relationships with healthcare practitioners involved in formulary development, outcomes evaluation, and coverage determination. The position targets interactions with healthcare decision-makers in prioritized national and select regional managed market accounts, educating key decision makers on the epidemiology of mitochondrial disorders and the value proposition of Stealth's therapies.

Responsibilities:

- Develop professional relationships with formulary decision-makers to ensure access to current medical information on Stealth's products and areas of therapeutic interest
- Coordinate and deliver scientific, health outcomes, and disease awareness information as presentations (or other forms of scientific exchange) to national and select regional managed care organizations and relevant medical professionals involved with formulary decisions
- Conduct discussions to identify potential outcomes research gaps for the company
- Communicate field-derived feedback on the value proposition and ideas for Real World Evidence (RWE) research and share with internal stakeholders
- Identify opportunities to collaborate with payers and PBMs on patient-specific or employer-specific research or survey initiatives
- Lead health outcomes projects as requested
- Capture, report and interpret customer insights to inform national account engagement strategy and therapeutic area strategy
- Support product pre-launch, launch and post-launch activities and communication plans
- Assist with content development and training
- Attend and support scientific and medical congresses; maximize internal and external customer engagement opportunities during medical congresses

Competencies:

- Experience in the disciplines of Neurology or Rare Diseases is preferred; Ophthalmology is a plus
- Excellent interpersonal communication, presentation and project management skills
- Accountability, teamwork skills, and a keen customer focus are necessary

- Ability to clearly communicate complex information to colleagues and health care decision makers
- Skilled in evaluation of evidence-based medicine and abilities to differentiate and communicate product value
- Ability to nimbly “flex” between strategy and operational execution

Requirements:

- Advanced clinical or scientific degree (PharmD, PhD, DO, or MD)
- 5+ years field-based medical experience as a managed care liaison in the pharmaceutical industry and/or experience within a key managed market segment
- National and regional payer experience is preferred
- Thorough knowledge of clinical medicine, managed markets, pharmacoeconomics, disease/population management, and healthcare trends in rare diseases
- Willingness and ability to travel up to 60% overnight for this field-based role
- Complete required training, documentation, expense reporting, and other administrative tasks
- Conduct business activities in accordance with corporate policy and state/federal law